Speed Leads: Affordable Excellence: $5K or Less

Year after year, this session proves the maxim: less might be more. The place to be for the auteur on a budget.

GROUP 1

Armando Castellano

Agency Name: Christensen Arts
Organization Website: http://www.christensenarts.com/home.html
WAA Exhibit #: 620
Artist Name Being Pitched: Quinteto Latino
Project Name Pitched: Musicultura
Artist or Project Website: http://quintetolatino.org/
Fee Range: $5,000 (Fee for a formal concert. Additional residency worked can be added)

Description:
Priding itself on performing works by Latino composers, as well as sharing with audiences the ensemble's rich musical heritage and the community spirit of Latin American and Latino cultures, Quinteto Latino has been inspiring audiences of all ages within the California Bay Area and throughout the US.

Steven Shaiman

Agency Name: Concert Artists Guild
Organization Website: www.concertartists.org
WAA Exhibit #: 814
Artist Name Being Pitched: CAG Roster artists (TBC)
Project Name Pitched: TBC
Artist or Project Website: www.concertartists.org
Fee Range: Under $5,000

Description:
I have successfully participated in this particular pitch session for many years now, presenting a few different artists from my roster. That is my plan again this year, but I don't know yet which artists will be included. Almost all of them fall into this category!
GROUP 1

Ananda Bena-Weber
Agency Name: Self Represented
Organization Website: anandabenaweber.com
WAA Exhibit #: 213
Artist Name Being Pitched: Ananda Bena-Weber
Project Name Pitched: Fancifool!
Artist or Project Website:
http://www.anandabenaweber.com/fancifool.html
Fee Range: $5,000

Description:
"A graffiti artist, a janitor, and an ethnobotanist walk into a bar. They proceed to sing, dance, tell stories, mime. The punchline is a Venn diagram, a host of personalities, a flipbook of faces, a variety show, and they all belong to a single performer with a thousand disguises: Funny, beautiful, strange, sad, wonderful, whimsical Ananda Bena-Weber, who combines her background in dance and theater in her one-woman show Fancifool!" –Irene Hsiao, SF Weekly

Cilette Swan
Agency Name: Gypsy Soul
Organization Website:
WAA Exhibit #: 514
Artist Name Being Pitched: Gypsy Soul
Project Name Pitched: "An Evening With Gypsy Soul"
Artist or Project Website:
http://www.gypsysoul.com
Fee Range: $4,000-$5,000 (duo) and $6,000-$7,000 (band)

Description:
"Authentic" is the word most often used to describe Gypsy Soul and their music. The duo's multicultural heritage makes their message and sound both universal and intimate by attracting audiences with their soulful blend of Roots Rock, Pop, Blues and Jazz. "They are a truly unique sound." - Aaron Neville
GROUP 2

Jason Marcil
Agency Name: Ed Keane Associates
Organization Website: http://edkeane.com/
WAA Exhibit #: 309
Artist Name Being Pitched: Mandy Harvey
Project Name Pitched: Mandy Harvey
Artist or Project Website:
http://www.mandyharveymusic.com/
Fee Range: $3,500 - $5,000

Description:
Mandy Harvey is a gifted singer-songwriter, rooted in Jazz, who lost her hearing at age 18. Completely deaf, Mandy inspires everyone as she continues to defy all odds writing music, performing live, and showing that there is no limit to what you can achieve despite seemingly insurmountable barriers.

Marian Liebowitz
Agency Name: Marian Liebowitz Artist Management
Organization Website: marianliebowitz.com
WAA Exhibit #: 603
Artist Name Being Pitched: Jarabe Mexicano
Project Name Pitched: La Bamba Moderna: Making Traditional Music Relevant to Today’s Audiences
Artist or Project Website:
marianliebowitz.com/jarabe-mexicano/
Fee Range: $1,500-$5,000

Description:
Jarabe Mexicano performs Boleros, Huapangos, Sones, and Rancheras and the more contemporary genres of Cumbia, Doo Wop, and American Standards with harmonized vocals and traditional instruments. The versatile quintet is in high demand, from headlining at the Ogden Amphitheater, to an educational residency for the Latino Arts Program of Milwaukee.
GROUP 2

Jeannette Gardner
Agency Name: Gardner Arts Network
Organization Website: www.gardnerartsnetwork.com
WAA Exhibit #: 610
Artist Name Being Pitched: Elaine Bromka
Project Name Pitched: TEA FOR THREE - Lady Bird, Pat & Betty
Artist or Project Website: www.teafortreeh.com
Fee Range: $5,000 - $8,000

Description:
Emmy Award-Winning actress Elaine Bromka plays three former First Ladies - Lady Bird Johnson, Pat Nixon and Betty Ford. In this era of heightened politics, TEA FOR THREE humanizes the political scene with a story both whimsical and deeply moving - a behind-the-scenes look at what it's like to deal with life in the fishbowl of First Ladydom. It is a tale of a remarkable trio in a most unusual job - eighty minutes of heartwarming delight!

Kevin Spencer
Agency Name: Hocus Focus, Inc.
Organization Website: www.SpencersMagic.com
WAA Exhibit #: 716
Artist Name Being Pitched: Kevin Spencer
Project Name Pitched: Hocus Focus Residency
Artist or Project Website: www.SpencersMagic.com
Fee Range: $1,800 plus expenses

Description:
In the current environment of accountability in education and healthcare, it has become increasingly important to link interventions with improved outcomes. Kevin Spencer is an international leading authority on arts-integration for individuals with diverse learning and medical needs. His residency offers professional development for educators, continuing education for medical professionals, hands-on activities for students, afterschool enrichment programs, and sensory-friendly performances.
GROUP 3

Patricia Alberti
Agency Name: Patricia Alberti Performing Artists Management
Organization Website: Palbertiartists.com
WAA Exhibit #: 803
Artist Name Being Pitched: Those Were The Days™ starring William Florian
Project Name Pitched: Those Were The Days™ starring William Florian
Artist or Project Website: www.thosewerethedays.org
Fee Range: $3,000 to $5,000

Description:
Former member of the famous 60s group…
The New Christy Minstrels

Songs – Stories – Humor
And upbeat musical journey of America's greatest folk and pop songs of the 60s, including hit songs he performed with...The New Christy Minstrels.
Plus the music of Peter Paul and Mary, Pete Seeger, The Mamas And The Papas, and others
Presented with uplifting originals and amusing stories in a wonderful intimate show.
Special tribute to John Denver!

Derek Evans
Agency Name: Dow Artists
Organization Website: www.dowartists.com
WAA Exhibit #: 124
Artist Name Being Pitched: Derek Evans
Project Name Pitched: The Man In The Arena
Artist or Project Website: www.thetrshow.com
Fee Range: $1,500 - $4,000

Description:
"The Man In The Arena" is an historical recreation of Theodore Roosevelt - "Teddy" to the world - who was the face of America for more than a generation. He fought hard for ordinary people, he held out for high ideals, and he never preached anything he didn't practice.
Group 3

**Alfredo Rolado Ortiz**

*Agency Name:* Self Represented  
*Organization Website:* www.AlfredoHarp.com  
*WAA Exhibit #:* 718  
*Artist Name Being Pitched:* Alfredo Rolando Ortiz  
- South American Harp  
*Project Name Pitched:* Solo Recitals, Residencies, Family programs  
*Artist or Project Website:* www.AlfredoHarp.com  
*Fee Range:* Under $5,000.00

**Description:**  
RECITALS: The world renown harpist/composer has mesmerized audiences with exciting South American music, traditional, classical, Latin favorites and original compositions.  
EDUCATIONAL ASSEMBLIES: Fascinating stories about his "real life adventure of migration and hardship" interspersed between exciting pieces composed for birds, plants, waterfalls and the birth of a child.

**Trish Galfano**

*Agency Name:* Myriad Artists  
*Organization Website:* www.myriadartists.com  
*WAA Exhibit #:* 319  
*Artist Name Being Pitched:* Ten Strings And A Goat Skin  
*Project Name Pitched:* Ten Strings And A Goat Skin  
*Artist or Project Website:* http://www.tenstringsandagoatskin.com/  
*Fee Range:* $2,500-$4,500

**Description:**  
Hailing from PEI, Canada, this award winning bilingual trad/folk/fusion trio play Irish, Acadian, French and original music infused with modern and world rhythms. The band creates a fiery, contagious and unique sound with a stage presence described as intoxicating and refreshing.
GROUP 4

Jeannine Frank
Agency Name: Frank Entertainment & Speakers
Organization Website: www.FrankEntertainment.com
WAA Exhibit #: 
Artist Name Being Pitched: Linden Waddell
Project Name Pitched: Hello Again! The Songs of Allan Sherman
Artist or Project Website: http://lindenwaddell.com/SHERMAN_SHOW.html
Fee Range: $2,500 - $5,000

Description:
Multi-award winning musical comedy diva delivers the goods! Before "Weird Al" another "Al" - Allan Sherman – gained instant celebrity in 1962 with devilishly clever parodies on his album My Son, The Folk Singer (Hello Muddah, Hello Faddah). Hitting just the right nerve with the American public, Sherman's 3 Warner Bros. albums all shot to #1! A multi-generational audience-pleaser!

Barbara Collin
Agency Name: Collin Artists
Organization Website: www.collinartists.com
WAA Exhibit #: 909
Artist Name Being Pitched: Brasil Brazil
Project Name Pitched: Brasil Brazil
Artist or Project Website: www.brasilbrazilshow.com
Fee Range: $1,500 - $5,000

Description:
Brasil Brazil is a six piece Brazilian music band featuring the vocals of Ana Gazzola and Sonia Santos. The show is energetic, jubilant and inspiring, including infectious rhythms, tasty arrangements, and cool harmonies. This world music group have dazzled on concert stages, festivals and have performed unique programs with orchestras.
Group 4

Kate Whitecotton

Agency Name: Rave On Productions
Organization Website: www.raveonproductions.org
WAA Exhibit #: 605
Artist Name Being Pitched: Jimmy Weber
Project Name Pitched: I Moved a Mountain
Artist or Project Website: www.jimmywebercountry.com
Fee Range: $3,500 - $5,000

Description:
Jimmy Weber served 24 years in the United States Air Force with 5 deployments. I Moved a Mountain is about the places Jimmy has been and people he's met along the way. The show features music from Jimmy's self titled album, as well as old school country from artists like Johnny Cash, George Jones, Glen Campbell and more.

Ken Simms

Agency Name: ThinkTank Marketing
Organization Website: www.ThinkTankBC.com
WAA Exhibit #: 409
Artist Name Being Pitched: Harpdog Brown & The Travelin' Blues Show
Project Name Pitched: Travelin' With The Blues Tour
Artist or Project Website: www.HarpdogBrown.com
Fee Range: $2,500 - $4,500

Description:
After seeing their performance, Holger Petersen, host of popular Saturday Night Blues on CBC radio, exalted that this band could play any venue, anywhere in the world, and all blues fans would love this show. Harpdog Brown is a Canadian blues icon delivering early electric blues to the modern world.